



MPK Associates Chartered Accountants

Brief Profile

A Firm's Presentation



About Us



MPK ASSOCIATES

Chartered Accountants

- ▶ **Partners :-** Mr. Mangesh P. Kadam (B.Com. , FCA, Grad. CWA).
Ms. Pratima V. Hatode (B.Com., FCA, D.I.S.A(ICAI)).
- ▶ **Address :-** 201, Yudhisthir, Ganesh Peth Lane,
Dadar (W), Mumbai 400028.
- ▶ **Estb. on :-** 2nd August, 1999



Mission



“To uphold highest standards of Commitment, confidentiality and competence and to always strive towards improving the quality of services rendered through constant and continuous process of learning, training and updation.”

- ▶ To base our services on quality and efficiency.
- ▶ To have a pro-active approach to issue resolution.
- ▶ To have all the processes documented, clarified & controlled internally.

through high accessibility.



Vision



“To be reckoned as one of the “*Most Trusted Service Provider*” with our services and expertise being cited as the examples of quality and to be singularly and significantly present in all the regions of the country.”

- ▶ By conducting strictly honest business
- ▶ By Empowering business through innovation.
- ▶ By ensuring true potential of business through control assurance



Our Values



We value people with...

- ▶ Commitment, Integrity, Boldness, Modesty and Honesty.
- ▶ Passionate for working in team with Team Spirit.
- ▶ Respectful, Trustful and dedicated.
- ▶ Eager to take on big challenges with Freedom.



Range of Services



Control Assurance

Management Audit

Statutory audit

Management Consultancy

Internal Audit

Accounting

Tax Advisory

Propriety audit

Project Finance

 **Our Client – Industry-Wise**





Partners' Profile



Mangesh Padmakar Kadam – Age 44 Years

CA Mangesh Padmakar Kadam has completed his graduation in commerce securing 1st class from Mumbai University in the year 1990. After joining the Chartered Accountancy course, he has secured all India certificate for merit for 38th rank at Intermediate level and later on successfully completed Final examination in the year 1992. While pursuing CA course, he has successfully completed Graduation course conducted by the Institute of Cost & work Accountants of India in the year 1992. Mr. Mangesh Padmakar Kadam, one of the founder partners, is enrolled as a member of ICAI in 1993 and has vast experience in almost every facet of accounting, auditing, project finance and consultancy. As he is an ardent accounts and finance professional, he has also served as a lecturer in R. A. Podar College of Commerce & Economics during the period 1996 to 2001.

Pratima Vivek Hatode – Age 47 Years

CA Pratima Vivek Hatode has completed her graduation in the year 1987 securing merit ranking in the Mumbai University. After securing qualification as a Chartered Accountant in the year 1989, she has also completed DISA course awarded by the ICAI in the year 2010. She has effectively partnered in the growth of the firm since its inception. Her forte lies in direct as well as indirect taxation, valuation, corporate law, finance modeling, business consultancy, system implementation etc. She has effectively handled business restructuring and start up ventures in competitive business environments.



Our Team



Team Strength

Our team consists of distinguished chartered accountants and tax consultants. Our firm provides specialized services through talented co-workers, which are geared to offer sound financial advice and personalized proactive services. Those associated with the firm have regular interaction with industry and other professionals which enables the firm to keep pace with contemporary developments and to meet the needs of its clients.



Our Team



OUR ASSOCIATES

- ▶ **Mr. Abhijit Shetye** (Senior Manager Tax & Audit) - CA, having vast experience Auditing, Taxation Direct & Indirect, B.Com , A.C.A.
- ▶ **Mr. Yatin Dighaokar** (Manager Tax & Audit) Qualification : B.Com, Inter C.A, C.S, Grad. C.W.A.
- ▶ **Mr. Rupesh More** (Manager Taxation & Accounts) - PGDBA in Finance, vast experience in Auditing, Taxation Direct & Indirect.
- ▶ **Mr. Sachin Khedekar** (Assistant Manager Admin & Accounting) - B.Com, Admin & Accounts.
- ▶ **Mr. Vinayak Kale** (Assistant Manager Tax & Accounts) - B.Com, Taxation and Accounting.



WHY US ?



We value Professional Service in 3 ways:

- ▶ **Transformation**
- ▶ **Optimization**
- ▶ **Innovation**



WHY US ?



Transformation We transform the Statistical shape of your business P&L. We have a best-practice process for delivering value. We call it as IMPACT - to ensure that a clear line of sight from process change to the bottom-line impact, ensuring that you receive the business value you were promised to at any cost.

Optimization Beyond transformation we also ensure execution - delivering on time. We can optimize your core operations to drive best-in-class efficiency and prove conducive in transforming and innovating your business processes.

Innovation We can inject service innovation into your business to create new revenue and opportunities through collaboration and co-creation. We keep our self updated with latest technology and apply it to your business issues. What you get from us is best-of-best solutions through new thinking that our team brings to your table.



WHY US ?



OUR BELIEF & STRENGTH

- ▶ We believe in providing our client the best opinions from the best in the industry to avoid any future litigations or fight any litigations levied on the client.
- ▶ We have a strong network of experts in various laws to give us the best possible assistance.
- ▶ We have a strong contacts with bankers as we have worked in the capacity of concurrent and stock inspection auditor
- ▶ We leverage our understanding of the clients problem with our networking with experts to give the client the best results possible.



WHY US ?



SECTORWISE KEY ACHIEVEMENTS

Entertainment Industry

Print Media

Internal Audit:

Strengthened operational controls related to revenue streams which has resulted in plugging of major revenue leakage .

Assisted in bringing major policy changes in respect of product pricing & its implementation , invoicing & issuance of credit notes .

Identified discrepancies in system reports which proved conducive in bringing controls over wastage & scrap sale.

Played important role in reducing finance cost by easing out working capital requirement through reduction in stock levels.

Strengthen Margins by highlighting areas of excessive sales return & possible savings.

Controls over Debtor's management .

Identified lapses / irregularities in event management which were subsequently plugged to optimize resources.

Instrumental in bringing transparency in MIS by highlighting erroneous profitability reports.

Reduction in energy overhead by active participation solution driven approach.

Identified critical points in respect of Accounts & Finance i.e. open cheques not cleared, overdue advances, Deposits not settled for long time, prior period items, reconciliation of TDS credit etc.

Identified excess interest charged in excess of Rs. 10 lakhs which was subsequently recovered from lenders.



WHY US ?



SECTORWISE KEY ACHIEVEMENTS

Entertainment Industry

TV Media

Internal Audit:

Instrumental in bringing functional controls which proved conducive for revenue growth.

Control over Fixed Assets strengthened.

Played proactive role in resolving vendor issues having direct impact on profitability of the business.

Identified revenue leakages in cross subsidization & barter deals with clients.

WHY US ?



SECTORWISE KEY ACHIEVEMENTS

Accounts & Finance:

Consulting in respect of Implementation of accounting systems & closure of financial statements.

Consultancy & assistance in respect of Direct & Indirect Taxes.

Representations before Income Tax Appellate proceedings.

Infrastructural Sector

SEZ

Internal Audit:

Identified areas strengthening Revenue streams .

Assurance through concurrent review of compliance of Terms of tender allotted.

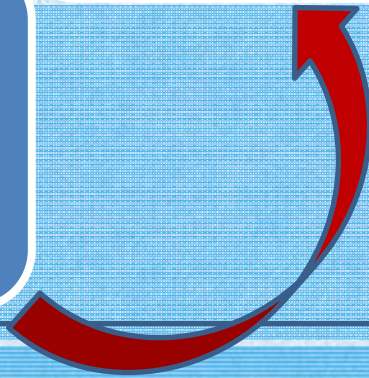
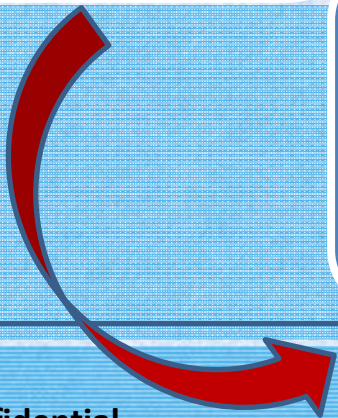
Assuring controls & propriety aspects of CAPEX & Revenue expenditure.

Concurrent review of Statutory compliances.

Project Finance:

Successful closure of Consortium term loan finance to the tune of Rs.1000 crores.

Assistance in securing Rating from Credit Rating Agency .



WHY US ?



SECTORWISE KEY ACHIEVEMENTS

Statutory & Legal:

Assisted in facilitating hand over process of Airport & Due diligence of joint venture agreements.

Setting up of Controls, Processes & Procedures re. Treasury operations keeping in view its Accounting , Legal / Statutory compliances & Propriety aspects.

Infrastructural Sector

AVIATION

Internal Audit:

Identified areas strengthening Revenue streams .

Assurance through concurrent review of compliance of Terms of tender allotted.

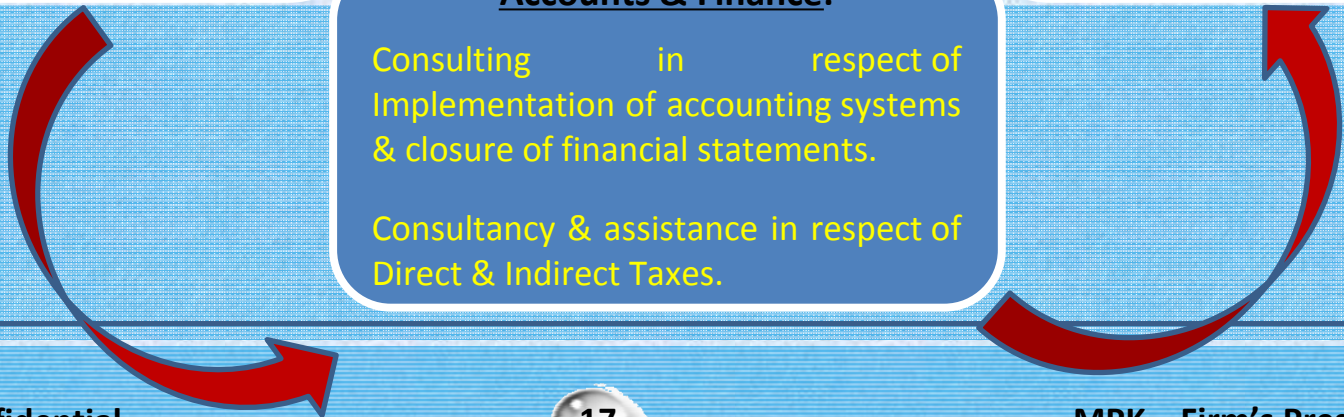
Assuring controls & propriety aspects of CAPEX & Revenue expenditure.

Concurrent review of Statutory compliances.

Accounts & Finance:

Consulting in respect of Implementation of accounting systems & closure of financial statements.

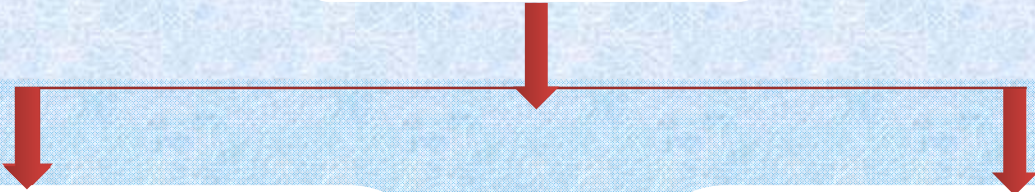
Consultancy & assistance in respect of Direct & Indirect Taxes.





SECTORWISE KEY ACHIEVEMENTS

Infrastructural Sector



Ship Repair Industry

Project Finance:

Contributed in identifying project feasibility factors & successful closure of project funding.

Town Planning Authority

Legal & Taxation:

- Representation before Arbitration proceedings in respect of tax matters.
- Consultancy re. Direct & Indirect Tax matters.
- Reconciliation of discrepancies in Vendor's dues



WHY US ?



SECTORWISE KEY ACHIEVEMENTS

Infrastructural Sector

Public Sector Undertakings

Audit:

Concurrent Audit of Public Sector Banks

Agro Industry & SSI

Internal Audit:

Suggested improvements in strengthening controls on fixed Assets.

Review & Implementation of procedures, policies framed by the Management.

Review of Statutory compliances.



MPK ASSOCIATES
Chartered Accountants

Thank You

A Firm's Presentation